



SUPPORTING GROWTH & EMPLOYMENT

MISSION

SANAD's mission is to finance micro, small, and medium enterprises (MSMEs) and low-income households in the Middle East, North Africa and selected countries of sub-Saharan Africa via qualified lenders. SANAD thereby fosters economic development and job creation including youth employment, agriculture, affordable housing, and innovations in finance and financial technologies.

COUNTRIES OF OUTREACH

Algeria, Egypt, Iraq, Jordan, Lebanon, Palestinian Territories, Tunisia, Yemen and select countries in sub-Saharan Africa

CONTRIBUTION TO THE SDGS

Based on mapping against SDG

| | | |
|--|---|---|
| | <p>Subloans facilitated to MSMEs and households² Average amount of subloans² Volume of subloans enabled for SANAD's target group²</p> | <p>560,000 USD 3,400 USD 1,895,000,000</p> |
| | <p>Share of subloans disbursed to rural and semi-urban end-borrowers</p> | <p>41%</p> |
| | <p>Share of female clients in SANAD partner institutions' portfolio^{4,5} Share of indirect female jobs supported in MSMEs receiving financing through partner institutions^{1,2} Share of direct female jobs contributed to within SANAD Equity sub-Funds' partner institutions Share of female participants in capacity building projects</p> | <p>41% 34% 44% 49%</p> |
| | <p>Indirect jobs supported in MSMEs receiving financing through partner institutions^{1,2} Direct jobs supported in investee companies receiving equity financing^{2,3} Partners served by SANAD with individual capacity building² People benefitted from technical assistance²</p> | <p>383,000 600 205 42,000</p> |
| | <p>Number of active borrowers Number of partner institutions² Share of outstanding portfolio in local currencies</p> | <p>95,900 59 16%</p> |
| | <p>Share of subloans in local currencies⁵ Share of young clients in SANAD partner institutions portfolio⁶</p> | <p>93% 20%</p> |
| | <p>Committed capital (USD) DSF Committed capital (USD) ESF I & II Total volume of technical assistance projects</p> | <p>USD 462,000,000 USD 82,000,000 USD 27,000,000</p> |

INVESTORS



ADVISOR

¹Figures are modeled by SANAD based on primary reporting and third-party data.

²Cumulative figure since SANAD's inception.

³Figures have been pro rated according to SANAD's respective ownership share.

⁴Figures are based on the reporting of a sample of SANAD DSF PIs in the MENA region that provided data on female/young clients receiving individual sub-loans in their portfolio.

⁵Results reflect performance of SANAD Debt Sub-Fund only.

⁶In response to the consequences of the COVID-19 crisis and macroeconomic conditions, some PIs in SANAD portfolio adopted a more conservative underwriting approach. This led to the decreasing exposure to young clients, which are typically perceived as a riskier segment by financial institutions. In response to this trend, SANAD aims to encourage its PIs to finance young clients through impact-related KPIs introduced in 2024.

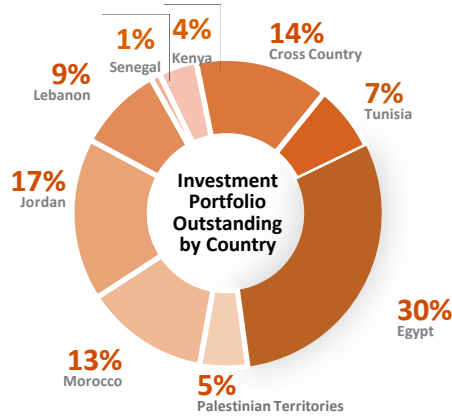
DEBT SUB-FUND

Portfolio Breakdown

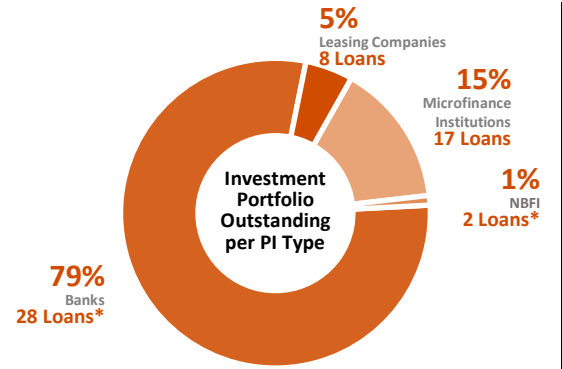
Committed Investment Portfolio: **\$ 372.7 million**

Total Available Funding: **\$ 432.5 million**

Cumulative Investment Portfolio: **\$ 896 million**

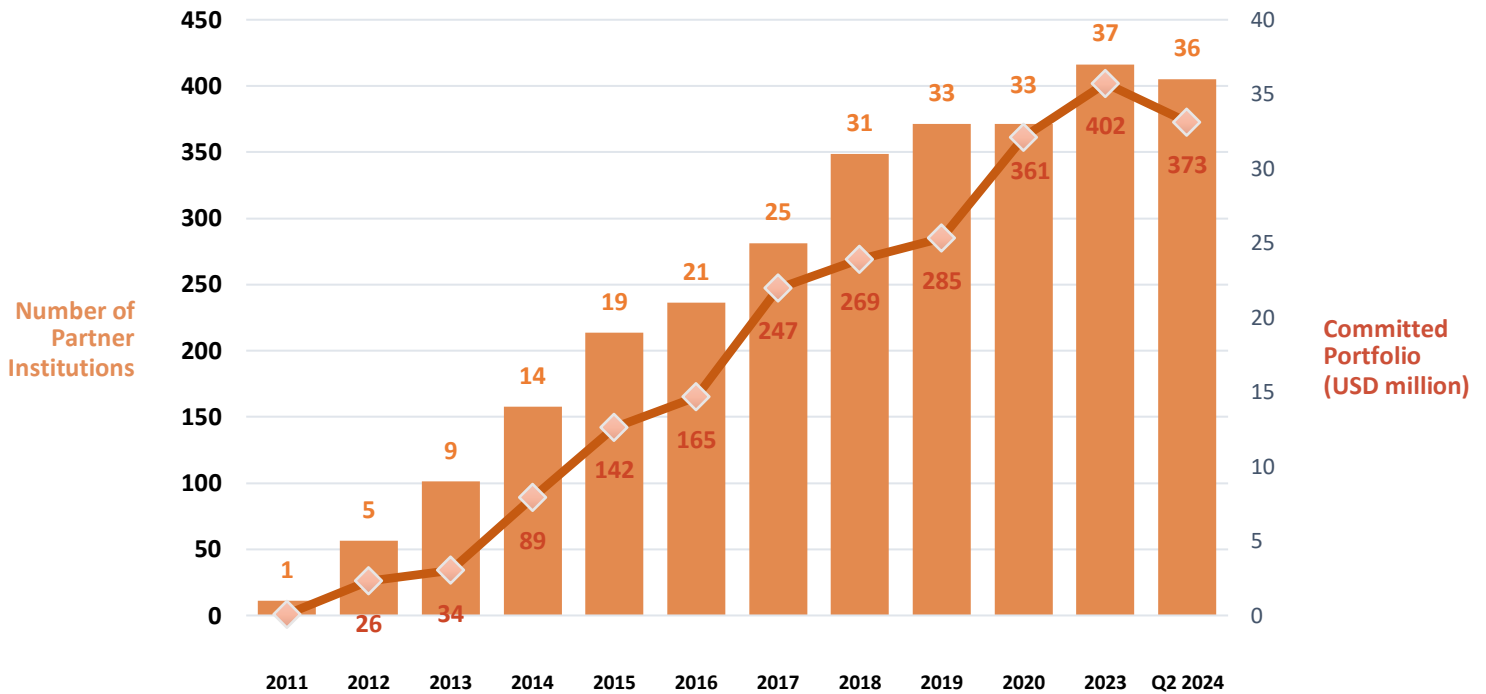


As at 30 June 2024



*Large, small and medium banks

DEBT SUB-FUND COMMITTED INVESTMENT PORTFOLIO AND NUMBER OF PARTNER INSTITUTIONS



EQUITY SUB-FUND I

First close: **Fund Raising Closed Q4 2012, Fund life: 12 years**
Equity Investments: **4**

EQUITY SUB-FUND II

First close: **Q3 2019 Fund Raising Ongoing, Fund life: 12 years**
Equity Investments: **2**

TECHNICAL ASSISTANCE FACILITY

PURPOSE

SANAD combines financing with technical assistance. Through targeted non-financial support, SANAD helps create an enabling environment for entrepreneurs in the Middle East and North Africa, and selected countries in sub-Saharan Africa.

KEY FIGURES (SINCE INCEPTION)

- Total Project Volume: **USD 28 million**
- Number of projects approved: **375**
- Average project size: **USD 77,642**
- Partner Institutions cost share in total costs (individual TA): **32%**

KEY IMPACT THEMES



DISCLAIMER

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All figures and other information contained in this fact sheet refer to 30 June 2024.