

OPEN TENDER - REQUEST FOR PROPOSALS

SANAD TAF Project 18/2024

“Advancing Women Entrepreneurship in MENA and SSA”

Contracting Authority:

SANAD – Technical Assistance Facility

<https://sanad.lu/technical-assistance-facility>

18 October 2024

Description of Contracting Authority:

The SANAD Fund for MSME, a fund advised by Finance in Motion, finances micro, small, and medium enterprises and low-income households in the Middle East and North Africa and selected countries of sub-Saharan Africa via qualified local lenders. SANAD thereby fosters economic development and job creation – including youth employment – agriculture, affordable housing, and innovations in finance and financial technologies. SANAD strives to meet these goals by providing debt and equity financing to its local partners.

The SANAD Technical Assistance Facility (SANAD TAF), managed by Finance in Motion, multiplies the fund’s impact and outreach through capacity-building with partner institutions, developing financial infrastructures according to the principles of responsible finance and conducting much required research and development. The SANAD Entrepreneurship Academy, an initiative of the SANAD TAF, encompasses a range of programs to support business owners throughout SANAD’s target region. By working together with local organizations that drive incubation and acceleration projects, the Entrepreneurship Academy provides entrepreneurs with guidance, resources, mentoring, networking opportunities, the chance to receive financial backing, and other means necessary to turn good ideas into successful enterprises.

SANAD’s investors include the KfW Development Bank, which initiated the fund; the German Federal Ministry for Economic Cooperation and Development (BMZ); the European Union; Switzerland’s State Secretariat for Economic Affairs (SECO); OeEB, the Development Bank of Austria; Germany’s GLS Bank and GLS Treuhand; the Dutch development bank FMO; and Calvert Impact Capital.

For more information on the SANAD Fund for MSME, please visit: www.sanad.lu

The SANAD Technical Assistance Facility: SANAD’s unique offering of debt and equity financing is complemented by a Technical Assistance Facility that delivers tailored non-financial support to embed and amplify the fund’s impact.

The SANAD Technical Assistance Facility (TAF) works closely with partners to conduct projects that equip the fund's beneficiaries with the knowledge and tools necessary to best serve – and improve the potential of – entrepreneurs. The TAF also develops the capacity of the financial sector across the region, and in some cases works collaboratively with entrepreneurs to help them succeed in their business.

Contact

ta.procurement@finance-in-motion.com

Finance in Motion GmbH
Carl-von-Noorden-Platz 5,
60596 Frankfurt am Main
Germany

Procurement Procedure

Open tender

Please note: The tender must be submitted in electronic form (pdf file) via e-mail, with the technical and the financial proposal to be submitted in two separate e-mails.

The two separate emails containing the technical or financial proposal (one pdf file each) should be clearly labeled "Technical Proposal" and "Financial Proposal" respectively.

No information related to financial proposal shall be contained in the technical proposal.

The financial proposal must be password-protected.

Additional documentation and templates for use in the tender are available on [SANAD TAF website](#).

- [Procurement Procedure](#)
- [Budget Template](#)
- [CV Template](#)
- [Counterparty Information Sheet](#)
- [Data Privacy Notice](#)
- [General Terms and Conditions](#)

By applying for this tender, you agree to the [General Terms and Conditions](#).

The Counterparty Information Sheet should not be submitted with the tender; it will be requested later.

Please indicate your (non-binding) interest to bid for this project by **25 October 2024**.

Any question, communication or request for additional information concerning the call for tender is only permitted in writing (via e-mail) ta.procurement@finance-in-motion.com . Such requests should be sent no later than **28 October 2024 at 18:00 CET**.

If any clarification of the call for tender is necessary, the answers will be communicated simultaneously via email to all Service Providers who have notified the ta.procurement@finance-in-motion.com of their interest in the tender.

The deadline for the receipt of the technical and financial proposal is **08 November 2024 at 15:00 CET**.

Any tenders received after the tender deadline will be rejected automatically and will not be evaluated.

Type of contract

Consulting services

Location of works

MENA & SSA (SANAD target countries)

Estimated budget

Estimated budget is USD 750,000

Implementation start date

December 2024

Duration of the contract

Approximately 30 months

Description of the contract

The proposed project will consist of three phases. The first phase will focus on implementing a regional acceleration program that will target up to 40 innovative female-led/2X-aligned companies across the SANAD target region while the second phase will include organizing a regional competition and networking event for the graduated companies to showcase female-led/2X criteria aligned innovative companies and their solutions to a curated audience of regional investors, IFIs/DFIs, industry professionals, and media, as well facilitate networking opportunities. The third phase that will include follow-up tailored training, mentoring, and coaching support to the graduated companies to support their further growth and facilitate their investment readiness.

The SANAD TAF reserves the right to cancel, amend or vary the tender process at any time. Service Providers participate in the tendering process with the understanding that the SANAD TAF will have no liability for any losses, costs or expense caused to the Service Providers as a result of such cancellation, amendment or variation.